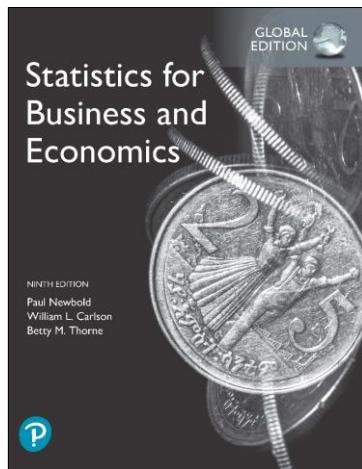


# Statistics for Business and Economics

Ninth Edition, Global Edition



## Chapter 12

### Multiple Regression

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Slide - 1

1

## Chapter Goals

**After completing this chapter, you should be able to:**

- Apply multiple regression analysis to business decision-making situations
- Analyze and interpret the computer output for a multiple regression model
- Perform a hypothesis test for all regression coefficients or for a subset of coefficients
- Fit and interpret nonlinear regression models
- Incorporate qualitative variables into the regression model by using dummy variables
- Discuss model specification and analyze residuals

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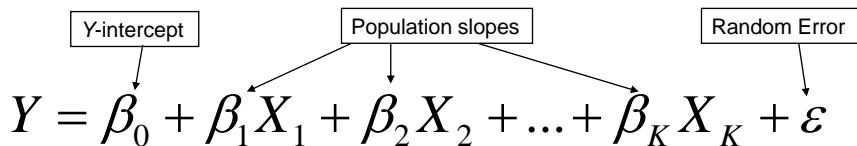
Slide - 2

2

## Section 12.1 The Multiple Regression Model

Idea: Examine the linear relationship between  
1 dependent ( $Y$ ) & 2 or more independent variables ( $X_i$ )

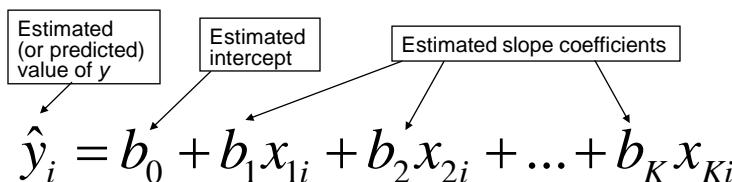
**Multiple Regression Model with  $K$  Independent Variables:**



## Multiple Regression Equation

The coefficients of the multiple regression model are estimated using sample data

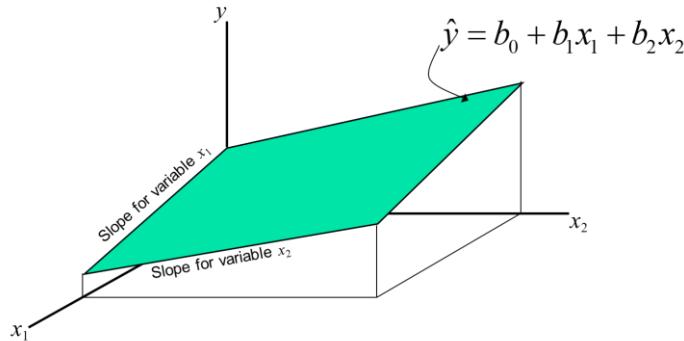
**Multiple regression equation with  $K$  independent variables:**



In this chapter we will always use a computer to obtain the regression slope coefficients and other regression summary measures.

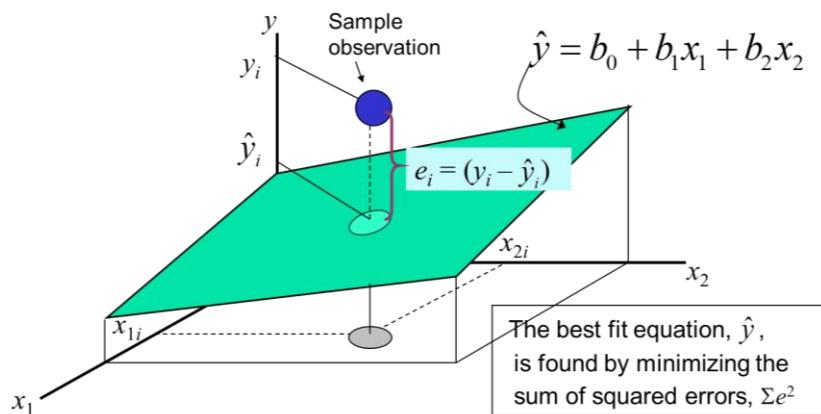
## Three Dimensional Graphing (1 of 2)

### Two variable model



## Three Dimensional Graphing (2 of 2)

### Two variable model



## Section 12.2 Estimation of Coefficients

### Standard Multiple Regression Assumptions

- 1. The  $x_{ji}$  terms are fixed numbers, or they are realizations of random variables  $X_j$  that are independent of the error terms,  $\varepsilon_i$
- 2. The expected value of the random variable  $Y$  is a linear function of the independent  $X_j$  variables.
- 3. The error terms are normally distributed random variables with mean 0 and a constant variance,  $\sigma^2$ .

$$E[\varepsilon_i] = 0 \text{ and } E[\varepsilon_i^2] = \sigma^2 \text{ for } (i=1, \dots, n)$$

(The constant variance property is called homoscedasticity)

### Standard Multiple Regression Assumptions

- 4. The random error terms,  $\varepsilon_i$ , are not correlated with one another, so that

$$E[\varepsilon_i \varepsilon_j] = 0 \text{ for all } i \neq j$$

- 5. It is not possible to find a set of numbers,  $c_0, c_1, \dots, c_k$ , such that

$$c_0 + c_1 x_{1i} + c_2 x_{2i} + \dots + c_K x_{Ki} = 0$$

(This is the property of no linear relation for the  $X_j$ s)

## Example 1: 2 Independent Variables

- A distributor of frozen desert pies wants to evaluate factors thought to influence demand
  - Dependent variable: Pie sales (units per week)
  - Independent variables:  $\begin{cases} \text{Price (in \$)} \\ \text{Advertising (\$100's)} \end{cases}$
- Data are collected for 15 weeks



## Pie Sales Example

Week	Pie Sales	Price (\$)	Advertising (\$100s)
1	350	5.50	3.3
2	460	7.50	3.3
3	350	8.00	3.0
4	430	8.00	4.5
5	350	6.80	3.0
6	380	7.50	4.0
7	430	4.50	3.0
8	470	6.40	3.7
9	450	7.00	3.5
10	490	5.00	4.0
11	340	7.20	3.5
12	300	7.90	3.2
13	440	5.90	4.0
14	450	5.00	3.5
15	300	7.00	2.7

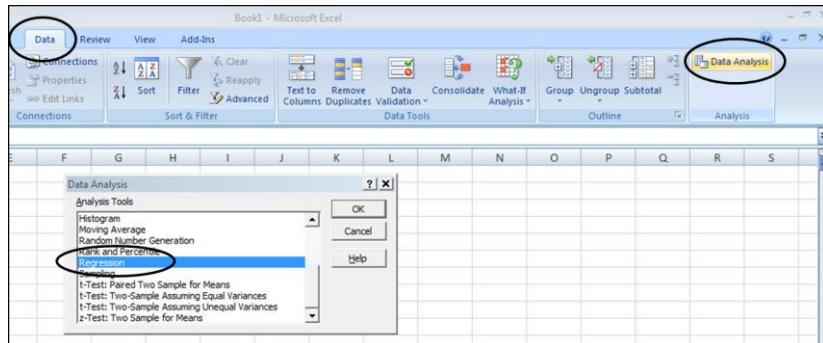
Multiple regression equation:

$$\widehat{\text{Sales}} = b_0 + b_1 \text{ (Price)} + b_2 \text{ (Advertising)}$$



# Estimating a Multiple Linear Regression Equation

- Excel can be used to generate the coefficients and measures of goodness of fit for multiple regression
  - Data / Data Analysis / Regression



## Multiple Regression Output

Regression Statistics					
Multiple R	0.72213				
R Square	0.52148				
Adjusted R Square	0.44172				
Standard Error	47.46341				
Observations	15				

ANOVA					
	df	SS	MS	F	Significance F
Regression	2	29460.027	14730.013	6.53861	0.01201
Residual	12	27033.306	2252.776		
Total	14	56493.333			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	306.52619	114.25389	2.68285	0.01993	57.58835	555.46404
Price	-24.97509	10.83213	-2.30565	0.03979	-48.57626	-1.37392
Advertising	74.13096	25.96732	2.85478	0.01449	17.55303	130.70888

## The Multiple Regression Equation

$$\widehat{\text{Sales}} = 306.526 - 24.975(\text{Price}) + 74.131(\text{Advertising})$$

where

Sales is in number of pies per week

Price is in \$

Advertising is in \$100's.

$b_1 = -24.975$ : sales will decrease, on average, by 24.975 pies per week for each \$1 increase in selling price, net of the effects of changes due to advertising

$b_2 = 74.131$ : sales will increase, on average, by 74.131 pies per week for each \$100 increase in advertising, net of the effects of changes due to price



## Section 12.3 Explanatory Power of a Multiple Regression Equation

### Coefficient of Determination, $R^2$

- Reports the proportion of total variation in  $y$  explained by all  $x$  variables taken together

$$R^2 = \frac{\text{SSR}}{\text{SST}} = \frac{\text{regression sum of squares}}{\text{total sum of squares}}$$

- This is the ratio of the explained variability to total sample variability

# Coefficient of Determination, $R$ Squared

Regression Statistics							
Multiple R	0.72213						
R Square	0.52148						
Adjusted R Square	0.44172						
Standard Error	47.46341						
Observations	15						
$R^2 = \frac{SSR}{SST} = \frac{29460.0}{56493.3} = .52148$							
							
<b>52.1% of the variation in pie sales is explained by the variation in price and advertising</b>							
ANOVA							
	df	SS	MS	F	Significance F		
Regression	2	29460.027	14730.013	6.53861	0.01201		
Residual	12	27033.306	2252.776				
Total	14	56493.333					
		Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept		306.52619	114.25389	2.68285	0.01993	57.58835	555.46404
Price		-24.97509	10.83213	-2.30565	0.03979	-48.57626	-1.37392
Advertising		74.13096	25.96732	2.85478	0.01449	17.55303	130.70888

## Estimation of Error Variance

- Consider the population regression model

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \cdots + \beta_K x_{Ki} + \varepsilon_i$$

- The unbiased estimate of the variance of the errors is

$$s_e^2 = \frac{\sum_{i=1}^n e_i^2}{n - K - 1} = \frac{\text{SSE}}{n - K - 1}$$

where  $e_i = y_i - \hat{y}_i$

- The square root of the variance,  $s_e$ , is called the standard error of the estimate

## Standard Error, $s_e$ Sub Epsilon

Regression Statistics						
Multiple R	0.72213					
R Square	0.52148					
Adjusted R Square	0.44172					
Standard Error	47.46341					
Observations	15					

ANOVA						
	df	SS	MS	F	Significance F	
Regression	2	29460.027	14730.013	6.53861	0.01201	
Residual	12	27033.306	2252.776			
Total	14	56493.333				

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	306.52619	114.25389	2.68285	0.01993	57.58835	555.46404
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## Adjusted Coefficient of Determination, $R^2$ Bar Squared (1 of 2)

- $R^2$  never decreases when a new  $X$  variable is added to the model, even if the new variable is not an important predictor variable
  - This can be a disadvantage when comparing models
- What is the **net effect** of adding a new variable?
  - We lose a degree of freedom when a new  $X$  variable is added
  - Did the new  $X$  variable add enough explanatory power to offset the loss of one degree of freedom?

## Adjusted Coefficient of Determination, $R$ Bar Squared (2 of 2)

- Used to correct for the fact that adding non-relevant independent variables will still reduce the error sum of squares

$$\bar{R}^2 = 1 - \frac{SSE / (n - K - 1)}{SST / (n - 1)}$$

(where  $n$  = sample size,  $K$  = number of independent variables)

- Adjusted  $R^2$  provides a better comparison between multiple regression models with different numbers of independent variables
- Penalize excessive use of unimportant independent variables
- Value is less than  $R^2$

## $R$ Bar Squared

Regression Statistics						
Multiple R	0.72213					
R Square	0.52148					
Adjusted R Square	0.44172					
Standard Error	47.46341					
Observations	15					
$\bar{R}^2 = .44172$  44.2% of the variation in pie sales is explained by the variation in price and advertising, taking into account the sample size and number of independent variables						
ANOVA						
	df	SS	MS	F	Significance F	
Regression	2	29460.027	14730.013	6.53861	0.01201	
Residual	12	27033.306	2252.776			
Total	14	56493.333				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	306.52619	114.25389	2.68285	0.01993	57.58835	555.46404
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Advertising	74.13096	25.96732	2.85478	0.01449	17.55303	130.70888

## Coefficient of Multiple Correlation

- The coefficient of multiple correlation is the correlation between the predicted value and the observed value of the dependent variable

$$R = r(\hat{y}, y) = \sqrt{R^2}$$

- Is the square root of the multiple coefficient of determination
- Used as another measure of the strength of the linear relationship between the dependent variable and the independent variables
- Comparable to the correlation between  $Y$  and  $X$  in simple regression

## Section 12.4 Conf. Intervals and Hypothesis Tests for Regression Coefficients

The variance of a coefficient estimate is affected by:

- the sample size
- the spread of the  $X$  variables
- the correlations between the independent variables, and
- the model error term

We are typically more interested in the regression coefficients  $b_j$  than in the constant or intercept  $b_0$

## Confidence Intervals (1 of 2)

Confidence interval limits for the population slope  $\beta_j$

$$b_j \pm t_{n-K-1, \frac{\alpha}{2}} S_{b_j} \quad \text{where } t \text{ has } (n - K - 1) \text{ d.f.}$$

	Coefficients	Standard Error
Intercept	306.52619	114.25389
Price	-24.97509	10.83213
Advertising	74.13096	25.96732

Here,  $t$  has  
 $(15 - 2 - 1) = 12$  d.f.

**Example:** Form a 95% confidence interval for the effect of changes in price ( $x_1$ ) on pie sales:

$$-24.975 \pm (2.1788)(10.832)$$

So the interval is  $-48.576 < \beta_1 < -1.374$



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Slide - 23

23

## Confidence Intervals (2 of 2)

Confidence interval for the population slope  $\beta_i$

	Coefficients	Standard Error	...	Lower 95%	Upper 95%
Intercept	306.52619	114.25389	...	57.58835	555.46404
Price	-24.97509	10.83213	...	-48.57626	-1.37392
Advertising	74.13096	25.96732	...	17.55303	130.70888

**Example:** Excel output also reports these interval endpoints:

Weekly sales are estimated to be reduced by between 1.37 to 48.58 pies for each increase of \$1 in the selling price



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Slide - 24

24

## Hypothesis Tests

- Use  $t$ -tests for individual coefficients
- Shows if a specific independent variable is conditionally important
- Hypotheses:
  - $H_0: \beta_j = 0$  (no linear relationship)
  - $H_1: \beta_j \neq 0$  (linear relationship does exist between  $x_j$  and  $y$ )

## Evaluating Individual Regression Coefficients (1 of 3)

$H_0: \beta_j = 0$  (no linear relationship)

$H_1: \beta_j \neq 0$  (linear relationship does exist between  $x_i$  and  $y$ )

Test Statistic:

$$t = \frac{b_j - 0}{S_{b_j}} \quad (\text{df} = n - k - 1)$$

## Evaluating Individual Regression Coefficients (2 of 3)

Regression Statistics		t-value for Price is $t = -2.306$ , with $p$ -value .0398					
Multiple R	0.72213	t-value for Advertising is $t = 2.855$ , with $p$ -value .0145					
<b>ANOVA</b>							
Regression	2	29460.027	14730.013	6.53861	0.01201		
Residual	12	27033.306	2252.776				
Total	14	56493.333					
<b>Coefficients</b>							
Intercept	306.52619	114.25389	2.68285	0.01993	57.58835	555.46404	
Price	-24.97509	10.83213	-2.30565	0.03979	-48.57626	-1.37392	
Advertising	74.13096	25.96732	2.85478	0.01449	17.55303	130.70888	

## Example 2: Evaluating Individual Regression Coefficients

$$H_0: \beta_j = 0$$

$$H_1: \beta_j \neq 0$$

$$d.f. = 15 - 2 - 1 = 12$$

$$\alpha = .05$$

$$t_{12, .025} = 2.1788$$

From Excel output:

	Coefficients	Standard Error	t Stat	P-value
Price	-24.97509	10.83213	-2.30565	0.03979
Advertising	74.13096	25.96732	2.85478	0.01449

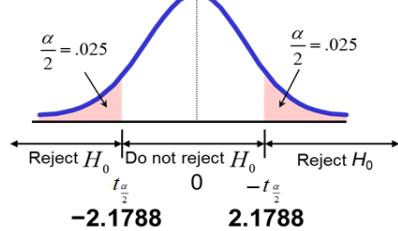
The test statistic for each variable falls in the rejection region ( $p$ -values  $< .05$ )

**Decision:**

Reject  $H_0$  for each variable

**Conclusion:**

There is evidence that both Price and Advertising affect pie sales at  $\alpha = .05$



## Section 12.5 Tests on Regression Coefficients

### Tests on All Coefficients

- $F$ -Test for Overall Significance of the Model
- Shows if there is a linear relationship between all of the  $X$  variables considered together and  $Y$
- Use  $F$  test statistic
- Hypotheses:

$H_0 : \beta_1 = \beta_2 = \dots = \beta_K = 0$  (no linear relationship)

$H_1 : \text{at least one } \beta_i \neq 0$  (at least one independent variable affects  $Y$ )

### $F$ -Test for Overall Significance (1 of 3)

- Test statistic:

$$F = \frac{\text{MSR}}{s_e^2} = \frac{\text{SSR} / K}{\text{SSE} / (n - K - 1)}$$

where  $F$  has  $K$  (numerator) and  $(n - K - 1)$  (denominator) degrees of freedom

- The decision rule is

$$\text{Reject } H_0 \text{ if } F = \frac{\text{MSR}}{s_e^2} > F_{K, n-K-1, \alpha}$$

## F-Test for Overall Significance (2 of 3)

Regression Statistics						
Multiple R	0.72213					
R Square	0.52148					
Adjusted R Square	0.44172					
Standard Error	47.46341					
Observations	15					
$F = \frac{MSR}{MSE} = \frac{14730.0}{2252.8} = 6.5386$						
With 2 and 12 degrees of freedom						
						
ANOVA						
	df	SS	MS	F	Significance F	
Regression	2	29460.027	14730.013	6.53861	0.01201	
Residual	12	27033.306	2252.776			
Total	14	56493.333				
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%
Intercept	306.52619	114.25389	2.68285	0.01993	57.58835	555.46404
Price	-24.97509	10.83213	-2.30565	0.03979	-48.57626	-1.37392
Advertising	74.13096	25.96732	2.85478	0.01449	17.55303	130.70888

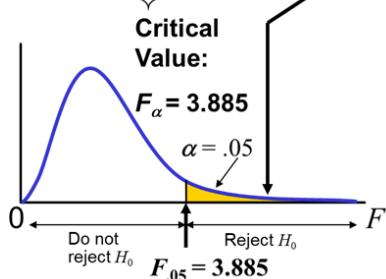
## F-Test for Overall Significance (3 of 3)

$$H_0: \beta_1 = \beta_2 = 0$$

$$H_1: \beta_1 \text{ and } \beta_2 \text{ not both zero}$$

$$\alpha = .05$$

$$df_1 = 2 \quad df_2 = 12$$



### Test Statistic:

$$F = \frac{MSR}{MSE} = 6.5386$$

### Decision:

Since  $F$  test statistic is in the rejection region ( $p\text{-value} < .05$ ), reject  $H_0$

### Conclusion:

There is evidence that at least one independent variable affects  $Y$

## Test on a Subset of Regression Coefficients (1 of 2)

- Consider a multiple regression model involving variables  $X_j$  and  $Z_j$ , and the null hypothesis that the  $Z$  variable coefficients are all zero:

$$y = \beta_0 + \beta_1 x_1 + \cdots + \beta_K x_K + \alpha_1 z_1 + \cdots \alpha_R z_R + \varepsilon$$

$$H_0: \alpha_1 = \alpha_2 = \cdots = \alpha_R = 0$$

$$H_1: \text{at least one of } \alpha_j \neq 0 \ (j = 1, \dots, R)$$

## Test on a Subset of Regression Coefficients (2 of 2)

- Goal: compare the error sum of squares for the complete model with the error sum of squares for the restricted model
  - First run a regression for the complete model and obtain SSE
  - Next run a restricted regression that excludes the  $Z$  variables (the number of variables excluded is  $R$ ) and obtain the restricted error sum of squares  $SSE(R)$
  - Compute the  $F$  statistic and apply the decision rule for a significance level  $\alpha$

$$\text{Reject } H_0 \text{ if } F = \frac{(SSE(R) - SSE) / R}{S_e^2} > F_{R, n-K-R-1, \alpha}$$

## Section 12.6 Prediction

- Given a population regression model

$$y_i = \beta_0 + \beta_1 x_{1i} + \beta_2 x_{2i} + \cdots + \beta_K x_{Ki} + \varepsilon_i \quad (i = 1, 2, \dots, n)$$

- then given a new observation of a data point

$$(x_{1,n+1}, x_{2,n+1}, \dots, x_{K,n+1})$$

the best linear unbiased forecast of  $\hat{y}_{n+1}$  is

$$\hat{y}_{n+1} = b_0 + b_1 x_{1,n+1} + b_2 x_{2,n+1} + \cdots + b_K x_{K,n+1}$$

- It is risky to forecast for new  $X$  values outside the range of the data used to estimate the model coefficients, because we do not have data to support that the linear model extends beyond the observed range.

## Predictions from a Multiple Regression Model

Predict sales for a week in which the selling price is \$5.50 and advertising is \$350:

$$\begin{aligned} \text{Sales} &= 306.526 - 24.975(\text{Price}) + 74.131(\text{Advertising}) \\ &= 306.526 - 24.975(5.50) + 74.131(3.5) \\ &= 428.62 \end{aligned}$$

Predicted sales is  
428.62 pies

Note that Advertising is  
in \$100's, so \$350  
means that  $X_2 = 3.5$

## Section 12.7 Transformations for Nonlinear Regression Models

- The relationship between the dependent variable and an independent variable may not be linear
- Can review the scatter diagram to check for nonlinear relationships
- Example: Quadratic model

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_1^2 + \varepsilon$$

- The second independent variable is the square of the first variable

## Quadratic Model Transformations

Quadratic model form:

Let  $z_1 = x_1$  and  $z_2 = x_1^2$

And specify the model as

$$y_i = \beta_0 + \beta_1 z_{1i} + \beta_2 z_{2i} + \varepsilon_i$$

- where:

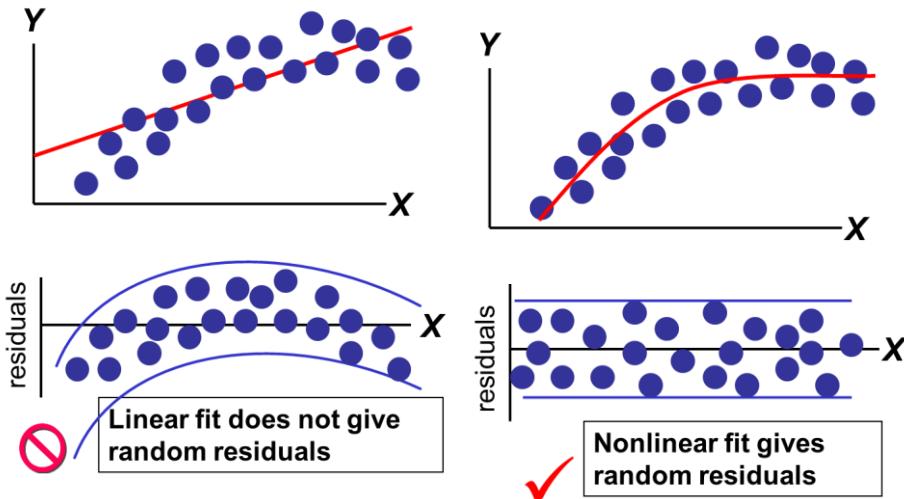
$\beta_0$  =  $Y$  intercept

$\beta_1$  = regression coefficient for linear effect of  $X$  on  $Y$

$\beta_2$  = regression coefficient for quadratic effect on  $Y$

$\varepsilon_i$  = random error in  $Y$  for observation  $i$

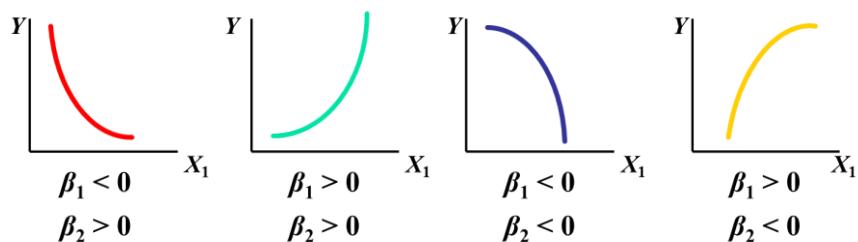
## Linear vs. Nonlinear Fit



## Quadratic Regression Model

$$Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{1i}^2 + \varepsilon_i$$

Quadratic models may be considered when the scatter diagram takes on one of the following shapes:



$\beta_1$  = the coefficient of the linear term

$\beta_2$  = the coefficient of the squared term

## Testing for Significance: Quadratic Effect (1 of 3)

- Testing the Quadratic Effect

  - Compare the linear regression estimate

$$\hat{y} = b_0 + b_1 x_1$$

  - with quadratic regression estimate

$$\hat{y} = b_0 + b_1 x_1 + b_2 x_1^2$$

  - Hypotheses

    - $H_0: \beta_2 = 0$  (The quadratic term does not improve the model)
    - $H_1: \beta_2 \neq 0$  (The quadratic term improves the model)

## Testing for Significance: Quadratic Effect (2 of 3)

- Testing the Quadratic Effect

### Hypotheses

  - $H_0: \beta_2 = 0$  (The quadratic term does not improve the model)
  - $H_1: \beta_2 \neq 0$  (The quadratic term improves the model)

- The test statistic is

where:

$$t = \frac{b_2 - \beta_2}{S_{b_2}}$$

$b_2$  = squared term slope coefficient

$\beta_2$  = hypothesized slope (zero)

$S_{b_2}$  = standard error of the slope

$$d.f = n - 3$$

## Testing for Significance: Quadratic Effect (3 of 3)

- Testing the Quadratic Effect

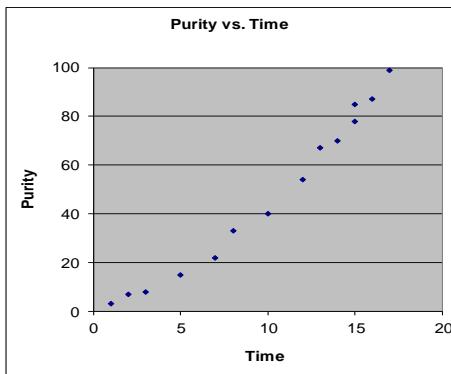
Compare  $R^2$  from simple regression to  $\bar{R}^2$  from the quadratic model

- If  $\bar{R}^2$  from the quadratic model is larger than  $R^2$  from the simple model, then the quadratic model is a better model

## Example 3: Quadratic Model (1 of 3)

Purity	Filter Time
3	1
7	2
8	3
15	5
22	7
33	8
40	10
54	12
67	13
70	14
78	15
85	15
87	16
99	17

- Purity increases as filter time increases:



## Example 3: Quadratic Model (2 of 3)

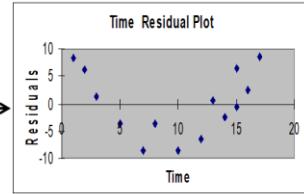
- Simple regression results:

$$\hat{y} = -11.283 + 5.985 \text{ Time}$$

	Coefficients	Standard Error	t Stat	P-value
Intercept	-11.28267	3.46805	-3.25332	0.00691
Time	5.98520	0.30966	<b>19.32819</b>	2.078E-10

Regression Statistics		F	Significance F
R Square	<b>0.96888</b>	373.57904	2.0778E-10
Adjusted R Square	0.96628		
Standard Error	<b>6.15997</b>		

*t* statistic, *F* statistic, and *R*<sup>2</sup> are all high, but the residuals are not random:



## Example 3: Quadratic Model (3 of 3)

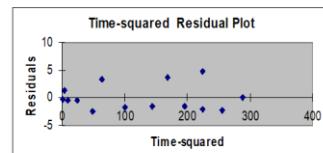
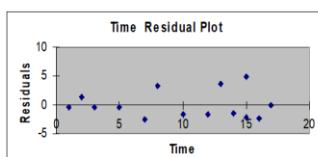
- Quadratic regression results:

$$\hat{y} = 1.539 + 1.565 \text{ Time} + 0.245 (\text{Time})^2$$

	Coefficients	Standard Error	t Stat	P-value
Intercept	1.53870	2.24465	0.68550	0.50722
Time	1.56496	0.60179	2.60052	0.02467
Time-squared	0.24516	0.03258	<b>7.52406</b>	1.165E-05

Regression Statistics		F	Significance F
R Square	0.99494	1080.7330	2.368E-13
Adjusted R Square	<b>0.99402</b>		
Standard Error	<b>2.59513</b>		

The quadratic term is significant and improves the model: *R*<sup>2</sup> is higher and *s*<sub>e</sub> is lower, residuals are now random



## Logarithmic Transformations

The Exponential Model:

- Original exponential model

$$Y = \beta_0 X_1^{\beta_1} X_2^{\beta_2} \varepsilon$$

- Transformed logarithmic model

$$\log(Y) = \log(\beta_0) + \beta_1 \log(X_1) + \beta_2 \log(X_2) + \log(\varepsilon)$$

## Interpretation of coefficients

For the logarithmic model:

$$\log Y_i = \log \beta_0 + \beta_1 \log X_{1i} + \log \varepsilon_i$$

- When both dependent and independent variables are logged:
  - The estimated coefficient  $b_k$  of the independent variable  $X_k$  can be interpreted as a 1 percent change in  $X_k$  leads to an estimated  $b_k$  percentage change in the average value of  $Y$
  - $b_k$  is the elasticity of  $Y$  with respect to a change in  $X_k$

## Section 12.8 Dummy Variables for Regression Models

- A dummy variable is a categorical independent variable with two levels:
  - yes or no, on or off, male or female
  - recorded as 0 or 1
- Regression intercepts are different if the variable is significant
- Assumes equal slopes for other variables
- If more than two levels, the number of dummy variables needed is (number of levels - 1)

### Dummy Variable Example (1 of 2)

$$\hat{y} = b_0 + b_1 x_1 + b_2 x_2$$

Let:

$y$  = Pie Sales

$x_1$  = Price

$x_2$  = Holiday ( $x_2 = 1$  if a holiday occurred during the week)  
( $x_2 = 0$  if there was no holiday that week)

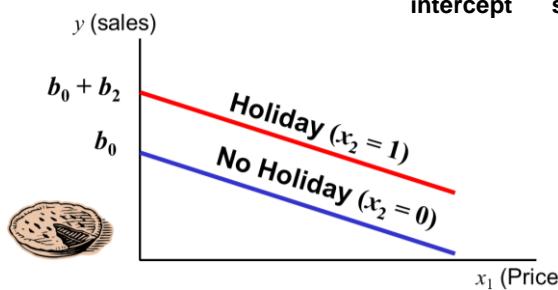


## Dummy Variable Example (2 of 2)

$$\hat{y} = b_0 + b_1 x_1 + b_2 (1) = \boxed{b_0 + b_2} + \boxed{b_1 x_1} \quad \text{Holiday}$$

$$\hat{y} = b_0 + b_1 x_1 + b_2 (0) = \boxed{b_0} + \boxed{b_1 x_1} \quad \text{No Holiday}$$

Different intercept  
Same slope



If  $H_0 : \beta_2 = 0$  is rejected, then "Holiday" has a significant effect on pie sales

## Interpreting the Dummy Variable Coefficient

Example: Sales = 300 – 30(Price) + 15(Holiday)

Sales: number of pies sold per week

Price: pie price in \$

Holiday :  $\begin{cases} 1 & \text{If a holiday occurred during the week} \\ 0 & \text{If no holiday occurred} \end{cases}$

$b_2 = 15$  : on average, sales were 15 pies greater in weeks with a holiday than in weeks without a holiday, given the same price



## Differences in Slope

- Hypothesizes interaction between pairs of  $x$  variables
  - Response to one  $x$  variable may vary at different levels of another  $x$  variable
- Contains two-way cross product terms

$$\begin{aligned}
 \text{— } \hat{y} &= b_0 + b_1 x_1 + b_2 x_2 + b_3(x_3) \\
 &= b_0 + b_1 x_1 + b_2 x_2 + b_3(x_1 x_2)
 \end{aligned}$$

## Effect of Interaction

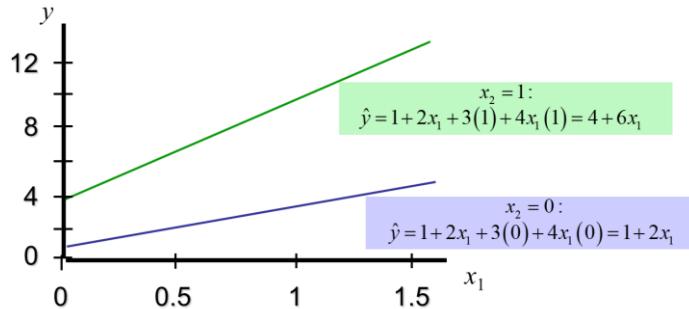
- Given:

$$\begin{aligned}
 Y &= \beta_0 + \beta_2 X_2 + (\beta_1 + \beta_3 X_2) X_1 \\
 &= \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2
 \end{aligned}$$

- Without interaction term, effect of  $X_1$  on  $Y$  is measured by  $\beta_1$
- With interaction term, effect of  $X_1$  on  $Y$  is measured by  $\beta_1 + \beta_3 X_2$
- Effect changes as  $X_2$  changes

## Interaction Example

Suppose  $x_2$  is a dummy variable and the estimated regression equation is  $\hat{y} = 1 + 2x_1 + 3x_2 + 4x_1x_2$



Slopes are different if the effect of  $x_1$  on  $y$  depends on  $x_2$  value



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Slide - 55

55

## Significance of Interaction Term

- The coefficient  $b_3$  is an estimate of the difference in the coefficient of  $x_1$  when  $x_2 = 1$  compared to when  $x_2 = 0$
- The  $t$  statistic for  $b_3$  can be used to test the hypothesis

$$H_0: \beta_3 = 0 \mid \beta_1 \neq 0, \beta_2 \neq 0$$

$$H_1: \beta_3 \neq 0 \mid \beta_1 \neq 0, \beta_2 \neq 0$$

- If we reject the null hypothesis we conclude that there is a difference in the slope coefficient for the two subgroups



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Slide - 56

56

## Section 12.9 Multiple Regression Analysis Application Procedure

**Errors (residuals) from the regression model:**

$$e_i = (y_i - \hat{y}_i)$$

**Assumptions:**

- The errors are normally distributed
- Errors have a constant variance
- The model errors are independent

## Analysis of Residuals

- These residual plots are used in multiple regression:
  - Residuals vs.  $\hat{y}_i$
  - Residuals vs.  $x_{1i}$
  - Residuals vs.  $x_{2i}$
  - Residuals vs. time (if time series data)

Use the residual plots to check for violations of regression assumptions

## Chapter Summary

- Developed the multiple regression model
- Tested the significance of the multiple regression model
- Discussed adjusted  $R^2(\bar{R}^2)$
- Tested individual regression coefficients
- Tested portions of the regression model
- Used quadratic terms and log transformations in regression models
- Explained dummy variables
- Evaluated interaction effects
- Discussed using residual plots to check model assumptions